

Exhibitor Information

August 3, 4, 5, 2023 • Thurs. 9-4, Fri. 9-8, Sat. 9-4 Palladino Farms • 3149 Sweet Road, Pompey, NY 13138

SHOW CONTACTS

Show Manager: Ken Maring • 518-673-0103 • 518-221-4124 • kmaring@leepub.com

Assistant Show Manager: Missy Pedro • 518-673-0102 • mpedro@leepub.com

Sales Manager: Bruce Button • 518-221-4103 • bbutton@leepub.com

DECORATOR: ALL SHIPMENTS MUST GO THROUGH THE DECORATOR TO INSURE ACCURACY

Great Lakes Events

100 Bickford Street, Rochester, NY 14606

Phone: 585-458-2200 • Fax: 585-458-5087 • www.greatlakesevents.com

ANY SHIPMENTS SENT DIRECTLY TO THE SHOW SITE ARE NOT THE RESPONSIBILITY OF THIS COMPANY.

PARKING

Exhibitors are provided free parking with an exhibitor parking pass obtained in the show office. The exhibitor parking pass DOES NOT allow exhibitors to park on the show site. There is NO PARKING and NO TRAFFIC allowed on the show site after 8:30am each show day. NO vehicles can be parked on an exhibit. Overnight and trailer parking is available.

FORK TRUCK SERVICE

Fork trucks are available at no charge for unloading during the below dates.

Monday 7/24/23 from 8 to 5 THROUGH Friday 7/28/23 from 8 to 5 Monday 7/31/23 from 8 to 5 THROUGH Wednesday 8/2/23 from 8 to 5

If you need a fork truck when there is not one scheduled, please call Ken at 518-221-4124. Assembly of equipment must be scheduled and there will be a fee.

NO FORK TRUCK SERVICE SaTURday 7/29/23 OR SUNday 7/30/23

ELECTRIC

110 Electric is available for no charge, you must sign up in advance.

220 Single phases electric is available for an additional charge.-

HOST HOTEL

The Craftsman Inn- 315-637-8000 • 7300 E. Genesee St., Fayetteville, NY 13066

\$219 per night until 6/30/23 - Must mention Empire Farm Days for rate.

Other accommodations: https://www.visitsyracuse.com/hotels/ • DoubleTree by Hilton Syracuse • Hampton Inn and Suites on Carrier Circle and the Hampton Inn Syracuse/Clay

Questions...

KEN MARING • kmaring@leepub.com • 800-218-5586 or Cell 518-221-4124 MISSY PEDRO • mpedro@leepub.com • 800-218-5586



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Shipping

All shipments must go through the decorator (Great Lakes Events) to insure accuracy. Any shipments sent directly to the show site are not the responsibility of this company.

Great Lakes Events, 100 Bickford Street, Rochester, NY 14606

Phone: 585-458-2200 • Fax: 585-458-5087 • www.greatlakesevents.com

move in / out

Exhibitor move in is from 8am to 5pm beginning Monday, July 24th through Friday, July 28th and begins again 8am to 5pm on July 31st though August 2nd. (Fork trucks are available *Monday 7/24/23 from 8 to 5 THROUGH Friday 7/28/23 from 8 to 5 and Monday 7/31/23 from 8 to 5 THROUGH Wednesday 8/2/23 from 8 to 5 - NO FORK TRUCK SERVICE SaTURday 7/29/23 OR SUNday 7/30/23 (a).* All exhibits must remain in place and attended until the close of the show on Thursday, August 4th at 3pm. Exhibitors must check in at the show office on Monday, August 1 to receive parking passes.

parking

Exhibitors are provided free parking with an exhibitor parking pass obtained in the show office. The exhibitor parking pass DOES NOT allow exhibitors to park on the show site. There is NO PARKING and NO TRAFFIC allowed on the show site after 8:30am each show day. NO vehicles can be parked on an exhibit. Overnight and trailer parking is available.

fire extinguiSher S

Portable fire extinguishers must be provided by the exhibitor in accordance with Section 906 of the Fire Code of New York State, which states tents and canopies shall have a portable fire extinguisher. Hay, straw, wood chips, shavings or combustible materials shall not be located within any tent or canopy unless necessary for the care and daily feeding of livestock or the material is kept damp at all times.

liveStock diSplayS

If you plan to exhibit animals at Empire Farm Days you will need to adhere to the following rules and regulations to reduce risk.

- Notify us of your intent to display animals so that the appropriate precautions are taken to ensure the safety of the animals and visitors.
- Anyone bringing animals for display is responsible for making sure there is a hand washing station available for the public.
- Animal owners must provide Empire Farm Days with a Certificate of Veterinary Inspection for any/all animals being exhibited. Exhibited animals must meet the standards for NYS fair entrance (contact NYS Dept. of Ag & Markets at 518-457-3502 for a copy of the regulations).

golf cart rental - Empire Golf Carts - 315-730-8510 - rentals@empiregolfcars.com

tent S - Renting Memories is our preferred provider. Grace Marshall

- Office 315-446-7101 and Cell 315-569-2402 • grace.trc@rentingmemories.com

Fire extinguishers are required by NYS in tents that you have ordered or supplied yourself.

camping - https://HeritageHill.ticketspice.com/empire-farm-days-camping

pr eSSur e wa Shing - Holsinger Pressure Washing • Amanda & Jason Holsinger • 814-404-5109, 814-762-6912

audio / viSual needS - LEN WIDDEKIND • 315-447-1546

tableS & chair S - Great Lakes Events • 585-458-2200 • Fax: 585-458-5087 • www.greatlakesevents.com

SignS / banner S / booth SupplieS - Lee Newspapers, Inc 518-673-0101 • commercialprint@leepub.com



Insurance Requirements

Palladino Farms • 3149 Sweet Road, Pompey, NY 13138

dear exhibitor,

Below you will see a sample of the Acord Certificate of Liability Insurance form, which is one of the requirements of being an exhibitor in the show. This certificate can be obtained through your insurance company. Please have them email it to mpedro@leepub.com, fax it to 518-673-3245 or mail it to Lee Trade Shows, PO Box 121, Palatine Bridge, NY 13428. Be sure to specify which Trade Show the insurance form represents. (i.e.: Keystone Farm Show, Virginia Farm Show, Empire Farm Days, Hard Hat Expo).

If you have any further questions, please feel free to contact us at 800-218-5586. Thank you!

40	CER CER	TIFIC	ATE OF LIA	BILITY IN	SURA	NCE	OP ID: DATE (MM/DD/YYYY 12/20/2012	-
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						GENERAL AGGREGATE	s 2,000	
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	dditional insured: MPIRE FARM DAYS	and F	Palladino Farr	ns - Heritaç	ge Hill	Brewhouse		
EF	TIFICATE HOLDER			CANCELLATION				_
	Trade Show Divis	ion		THE EXPIRATION	N DATE TH	ESCRIBED POLICIES BE OF	ANCELLED BEFORE	RE
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	Palatine Bridge, N		28	Denise M. Motte	pry,CIC,A	JON MICO		
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Reserve Your Space Now in the Official Show Program for Empire Farm Days!

EMPIRE FARM DAYS AUGUST 3-4-5, 2023

The Show Program and Pre-Show Issue will be published on Monday, July 24 with an ad deadline of Thursday, July 13. This issue will have the complete Show Program including exhibitor list, maps of the show and schedule of events. This is the issue that show attendees use to plan their visit. According to Trade Show News Network, 74% of show attendees plan out the visit in advance. Make sure you make their list! If you have any trade show specials, this is where you want to let the attendees know what they are.

The Show Issue of Country Folks will be published on Monday, July 31 with an ad deadline of Tuesday, July 25. This issue will have extra circulation at the show.

If you repeat your ad from the pre-show issue, your ad will be 25% off.

All ads include full color.

Full Page	10.25" wide x 13" tall	\$1850
Junior Page	8.5" wide x 11" tall	\$1550
Half Page (Horizontal)	10.25" wide x 6.25" tall	\$975
Half Page (Vertical)	5" wide x 13" tall	\$975
Ouarter Page	5" wide x 6.25" tall	\$500



ALL ADS INCLUDE:

- A video that you supply for our website
- 1 e-newletter ad
- 2 Facebook postings on any of our Facebook pages (Country Folks, Country Folks Grower, Country Culture, Keystone Farm Show, Virginia Farm Show, Empire Farm Days)

CONTACT US NOW TO RESERVE YOUR SPACE IN THIS SPECIAL ISSUE!

Country Folks is the Official Publication of Empire Farm Days! empirefarmdays.com • countryfolks.com • leepub.com • info@leepub.com Published by Lee Newspapers Inc





AUGUST 3-4-5, 2023

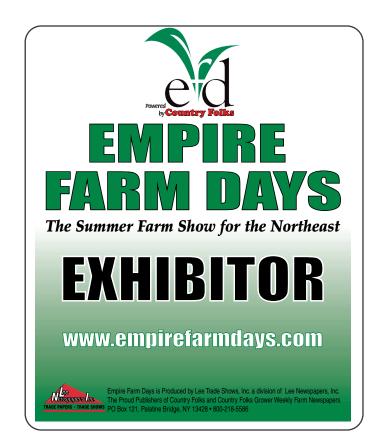
Thurs. 9 AM-4 PM • Fri. 9 AM-8 PM • Sat. 9 AM-4 PM



INAME PAPERS . INAME SUMMS

PO Box 121, 6113 State Hwy 5 Palatine Bridge, NY 13428 800-218-5586

Exhibitor Badges!



Badges and lanyards will be handed out in the show office.

Just let us know how many badges you need!

Company:

Number of Badges Needed:



Sponsorship Opportunities

only available to exhibitors

August 3, 4, 5, 2023 • Thursday 9-4, Friday 9-8, Saturday 9-4 Palladino Farms • 3149 Sweet Road, Pompey, NY 13138

SHOW BAG SPONSORSHIP

□ EXCLUSIVE \$1.100

- 1. Sponsor supplies 10,000 bags inserted by the exhibitor with 2 of their promo pieces. Bags to be distributed at the show entrance.
- 2. Publicity in all show related advertising in all of the Country Folks publications.
- 3. Your company logo on the Empire Farm Days website.

PORTA POTTY SIGN SPONSORSHIP

□ \$1,000 11x17 Laminated ads will be placed in each of the 100 porta potty's used at the show assuring visibility to a captive audience.

BENCH SPONSORSHIP

□ \$1,000 Have your company name on all 13 benches to placed throughout the show.

BOTTLED WATER SPONSORSHIP

\$1,000 are yet them by the on bottled water being given away at ten places throughout the show.

GUSS THE BULL PHOTO SPONSORSHIP

Guss the Bull will be at the show in Frisbie Welding's booth for attendees to have the picture taken with him. Sponsor all 3 days or choose your day.

- **□ \$2.500 FOR ALL 3 DAYS**
- ☐ TUESDAY \$1,000
- **□ WEDNESDAY \$1,000**
- **☐ THURSDAY \$1,000**

SKID STEER RODEO SPONSORSHIPS

Empire farm days championship skid steer rodeo will be held August 3, 2022 from 9am to 2pm. Contestants will compete on a "luck of the draw" chosen machine to win \$500 for the fastest clean time (no penalties). The first 100 contestants will receive \$20 cash once they complete the course. All contestants will receive a swag bag full of exhibitor promo items. All contestants must be 18 years of Age And Able to prove it

□ DIAMOND - EXCLUSIVE \$5.000

- 1. \$1,500 prize and participation money donor.
- 2. Billing in all rodeo related ads, posters and advertising as the Exclusive Diamond Level Sponsor.
 - 3. All signage for the event at the show will give you top billing.
 - 4. 2 Pieces and listing on the swag bags given to contestants.

□ EMERALD - EXCLUSIVE \$2,500

- 1. \$1,000 prize and participation money donor.
- 2. Billing in all rodeo related ads, posters and advertising.
- 3. All signage for the event at the show will list you as Exclusive Emerald Sponsor.
- 4. 2 Pieces and listing on the swag bags given to contestants.

□ RUBY \$1,000

- 1. \$500 prize and participation money donor.
- 2. Billing in all rodeo related ads, posters and advertising.
- 3. 2 Pieces and listing on the swag bags given to contestants.

□ SAPPHIRE \$500

- 1. \$200 prize and participation money donor.
- 2. Billing in all rodeo related ads, posters and advertising.
- 3. 2 Pieces and listing on the swag bags given to contestants.

□ CONTESTANT SWAG BAG \$250

150 Cloth bags with sponsor names listed. Each sponsor can put 2 logo'd giveaway items in each bag. Bags Supplied by Empire Farm Days.

Exhibiting Co.					
Signature			Title		
Address			Phone		
City	State	Zip	Fax Number _		
CREDIT CARD NUMBER:				Expiration Date:	
Name on Card:		Se	curity Code:	Amount to Charge: \$	



Show Program Listing

August 3, 4, 5, 2023 • Thursday 9-4, Friday 9-8, Saturday 9-4 Palladino Farms • 3149 Sweet Road, Pompey, NY 13138

please complete this form and return it to country f olks no later than **JULY 1, 2023**Any forms returned after that date may not be listed in the program due to time restraints.

Dear Empire Farm Days Exhibitor,

To be sure your company is included in the **empire f arm days show program**, please complete the information on the form below. It is an **excellent f r ee** advertising opportunity for exhibitors. You will also benefit from the additional circulation, as it will be passed out to all attendees at the show.

country folks
booth 1084A
PO Box 121, 6113 State Highway 5 • Palatine Poid >, Y 13428
800-218-5586 • f ax 518-673-3245
bbutton@leepub.com • www is boot 1

bbutton@leepub.com • www. bc. b. t. 1

products to be exhibited: but the bound trade show opportunities. Country Folks is a weekly farm newspaper with signoral editions covering North Carolina to New England. Producers of the Keystone Farm Show, Virginia Farm Show and the Hard Hat Expo. Managers of the Empire State Producers Expo and the National Angus Convention.

show r epresentative: Bruce Button

Company Name:		Booth
Address:		
City:		Zip:
Phone:	Fax:	
E-mail Address:	Website:	
Products You Will Be Exhibiting:		
New Products Being Introduced (if applicable):		
Name(s) of Your Representative(s) to be at the Show:		

For information on advertising in the show program, call Your Sales Representative or Sales Manager, Bruce Button at 518-221-4103

RETURN BY MAIL: Country Folks - Empire Farm Days Program, PO Box 121, Palatine Bridge, NY 13428

Return by Fax 518-673-3245 Attention: Missy Pedro or email:mpedro@leepub.com



Skid Steer Rodeo Equipment Sponsorship

August 3, 4, 5, 2023 • Thursday 9-4, Friday 9-8, Saturday 9-4 Palladino Farms • 3149 Sweet Road, Pompey, NY 13138

To participate in this sponsorship you must be an exhibitor with a minimum field area of 25x50 at the 2023 Empire Farm Days.

The Skid Steer Rodeo will be held on Friday.

- 1. Dealers supply a machine and \$100 toward prize money. No timer is needed.
- 2. Dealer can supply as many machines as they like (\$100 toward prize money per machine).
- 3. The event will run from 9am-1pm with sign up at rodeo site and drive immediately after sign up.
- 4. The choice of machine will be determined by drawing at time of contestant sign up.
- 5. Rules will be clearly stated and one timer who will be judge for all.
- 6. Machine throttles will not be preset but penalties will be strict.

Machine #1						
Make				Model		
	Type of control:	☐ Foot	☐ Hand			
Machine #2						
Make				Model		
	Type of control:	☐ Foot	☐ Hand			
Machine #3						
Make				Model		
	Type of control:	☐ Foot	☐ Hand			
\$	100 x		ו	Number of Ma	chines = \$	
Exhibiting Co				P	erson in Charge of	Display
Signature				Т	itle	
Address					hone	
City		Sta	ate2	ZipF	ax Number	
email:					veb site:	
CREDIT CARD N	UMBER:					Expiration Date:
Name on Card:				Security Co	nde.	Amount to Charge: \$



HOTEL INFORMATION

August 3, 4, 5, 2023 • Thursday 9-4, Friday 9-8, Saturday 9-4 Palladino Farms • 3149 Sweet Road, Pompey, NY 13138



\$21900 per night through 6/30/23

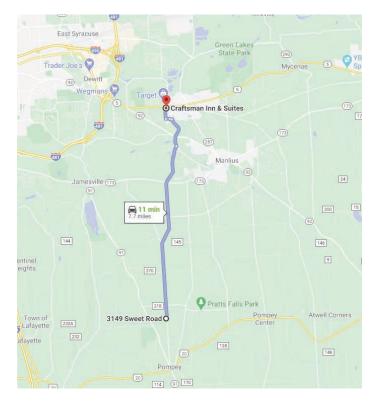
For Reservations Call **315-637-8000**

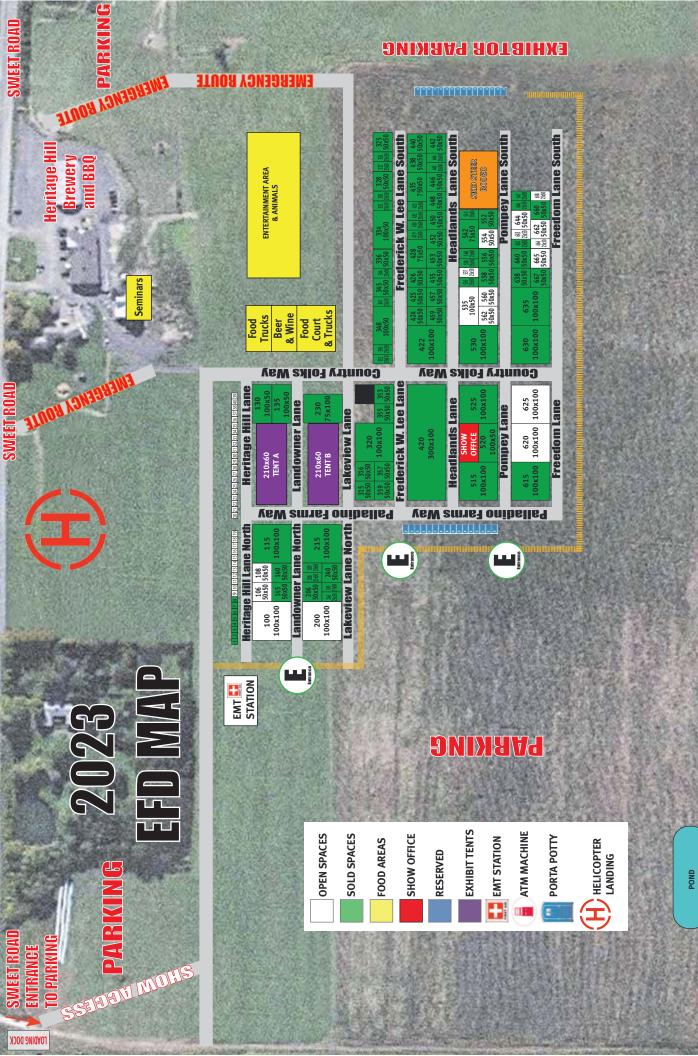
Be sure to mention Empire Farm Days!

ROOMS ARE LIMITED! Reserve yours today!

Treat yourself to time at Craftsman Inn & Suites and find yourself enjoying complimentary breakfast, free Wi-Fi, and parking throughout your stay. The new design with indoor and outdoor spaces, accented with Stickley furnishings create a fresh elegance. Also, our on-site market pantry, room delivery service, restaurant & taphouse add to your convenience and comfort while you're in town.

7300 E GENESEE ST, FAYETTEVILLE, NY 13066 Call: 315-637-8000





TENT A

	— ENT	RANCE -				
A20			A57			
A19	A21	A56	A58			
A18	A22	A55	A59			
A17	A23	A54	A60			
A16	A24	A53	A61			
A15	A25	A52	A62			
A14	A26	A51	A63			
A13	A27	A50	A64			
A12	A28	A49	A65			
A11	A29	A48	A66			
A10	A30	A47	A67			
A9	A31	A46	A68			
A8	A32	A45	A69			
A7	A33	A44	A70			
A6	A34	A43	A71			
A5	A35	A42	A72			
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ENTRANCE						

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B15	Z	B25	B52	Z	B62				
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B13	SEC	B27	B50	SEC	B64				
B12	DAIRY SECTION	B28	B49	DAIRY SECTION	B65				
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B4		B36	B41		B73				
B3		B37	B40		B74				
B2		B38	B39		B75				
B1		BNCE			B76				

- ENTRBNCE —



Exhibitor Liability Insurance Program

As a standard requirement for all our show exhibitors, it is necessary for you to carry general liability coverage from an insurance company in good standing with minimum policy limits of \$1,000,000 per occurrence and \$2,000,000 aggregate. <u>Insurance Coverage</u> is not optional.

This insurance must be in force during the lease dates of the event, August 1-6, 2023, naming Lee Trade Shows (6113 State Highway 5, Palatine Bridge, NY 13428) as the certificate holder. The following must be named as additional insured: Lee Trade Shows and Heritage Hill Brewery Palladino Farms.

Rainprotection Insurance Program

If you do not have insurance, or you would rather not use your own insurance, (similar to when you rent a car – so that claims would not be filed against your policy), we have set up a program with Rainprotection Insurance through which, you can purchase compliant insurance instantly online for only \$94.

Benefits of using this program:

- No Deductible unlike your corporate policy, Rainprotection's policy has no deductible. Should there be a claim, you will
 have no out of pocket costs and your future rates will not go up since you would not need to submit a claim on your policy.
- No Hassles you will not need to go back and forth with your broker adding additional insureds and making your insurance compliant with show requirements
- Coverage for exhibitors who do not have an existing policy
- Coverage for international exhibitors whose insurance will not cover them in the U.S.A.
- · Easy and Inexpensive to purchase instantly online
- Already pre-filled with all the proper show information.
- Submitted to show management for you Once purchased, they automatically receive a copy

Make This Process Simple - Purchase Your Insurance Now and Forget About It

Click the link below to purchase your Liability Insurance for just \$94

https://securevendorinsurance.com/RainprotectionGroupVendor/ApplicantInformation?GroupEventKey=aeb05d8b98fa

NON USA EXHIBITORS

When filling in your company information it will ask for a phone number and address. Please use the following: Address - 3149 Sweet Road, Jamesville, NY 13078 Phone Number - (800) 528-7975

After reading the above information, if you still decide to use your own insurance, please make it compliant and then submit a copy to: mpedro@leepub.com

Are you worried about lost, stolen, or damaged merchandise?

We also offer Equipment/Merchandise/Display Insurance

All exhibitors are strongly urged to obtain full-coverage temporary insurance for their merchandise and displays while in transit and while at the exposition.

Please complete and return the Enrollment Form below: Click Here for the Instant Equipment Insurance Enrollment Form